

DW 10-091
Pennichuck Water Works, Inc. Responses to
Staff Data Requests – Set 2

Date Request Received: 10/6/10
Request No. Staff 2-8

Date of Response: 11/3/10
Witness: Bonalyn J. Hartley

SECTION # 13: PRE-FILED DIRECT TESTIMONY OF BONALYN J. HARTLEY – SUPPORTING SCHEDULES AND EXHIBITS (Permanent Rates)

REQUEST: Re: Schedule 1; Attachment C; Page 1; Adjustments IA2 (\$11,048), IB2 (\$10,169), IC2 (\$5,074), ID2 (\$5,760) and IE2 (\$20,440): Please provide the supporting documentation / computations for each of these pro-forma wage adjustments.

RESPONSE: Please see attached schedule that contains confidential personnel information which the Company is producing pursuant to Puc 203.082. The Company intends to file a motion for protective treatment regarding this information.

DW 10-091
Pennichuck Water Works, Inc. Responses to
Anheuser-Busch, Inc. Data Requests – Set 2

Date Request Received: 10/6/10
Request No. Anheuser-Busch 2-1

Date of Response: 11/3/10
Witness: Bonalyn J. Hartley/John R. Palko

REQUEST: Please provide all of PWW's schedules in this filing pertaining to revenues and expenses, rate base, capital structure, cost of capital, and its cost of service study (sponsored by Mr. Palko) in Excel format with all formulas and file references intact.

RESPONSE: The filing schedules for the permanent, step increase and rate of return have been provided in Excel format. The formulas and file reference could not be maintained without providing voluminous accounting records, including the entire books of the Company.

For the cost of service study, the requested electronic files are attached, which are confidential and proprietary information of AUS Consultants. The Company is providing this model pursuant to Puc 203.08 and intends to submit a motion for protective treatment. Because this model is proprietary to AUS Consultants, it is being produced for use in this proceeding only.

Two Excel files are being provided for this response:

- (1) PWW.COS.2009.xls
- (2) COSData.PWW.xls

The attached tabulation relates Schedules 1 through 16 to the above files and to the tabs within those files.

DW 10-091
Pennichuck Water Works, Inc. Responses to
Anheuser-Busch, Inc. Data Requests – Set 2

Date Request Received: 10/6/10
Request No. Anheuser-Busch 2-1

Date of Response: 2/10/11
Witness: John R. Palko

REQUEST: Please provide all of PWW's schedules in this filing pertaining to revenues and expenses, rate base, capital structure, cost of capital, and its cost of service study (sponsored by Mr. Palko) in Excel format with all formulas and file references intact.

**SUPPLEMENTAL
RESPONSE:**

The Excel files associated with the Company's Revised Report on Cost of Service Allocations and Rate Design dated February 2011 are attached to this response. These files are confidential and proprietary information of AUS Consultants and are being produced for use in this proceeding only. The Company is providing these files pursuant to Puc 203.08 and intends to submit a motion for protective treatment.

DW 10-091
Pennichuck Water Works, Inc. Responses to
Anheuser-Busch, Inc. Data Requests – Set 2

Date Request Received: 10/6/10
Request No. Anheuser-Busch 2-2

Date of Response: 11/3/10
Witness: Bonalyn J. Hartley

REQUEST: Please provide a tabulation of monthly bills and monthly water usage from the inception of the current contract for water service with Anheuser-Busch to the most recent monthly bill available.

RESPONSE: Please see attached schedule, which contains confidential customer information and is being produced pursuant to Puc 203.08. The Company intends to file a motion for protective treatment for this information.

Pennichuck Water Works, Inc.
 Anheuser Busch Usage
 From July 2005 to October 2010
REDACTED

Actual 2005				
Account #	Usage in	Usage \$	6" meter Customer Charge	Total \$ Billed
Bill Month	CCF			
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 214,228.80

Actual 2006				
Account #	Usage in	Usage \$	6" meter Customer Charge	Total \$ Billed
Bill Month	CCF			
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 439,730.73

Actual 2005				
Account #	Usage in	Usage \$	6" meter Customer Charge	Total \$ Billed
Bill Month	CCF			
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 217,146.64

Actual 2006				
Account #	Usage in	Usage \$	6" meter Customer Charge	Total \$ Billed
Bill Month	CCF			
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 428,403.23

Total Anheuser Busch				
Bill Month	Usage in CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 431,375.44

Total Anheuser Busch				
Bill Month	Usage in CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 868,133.96

Pennichuck Water Works, Inc.
 Anheuser Busch Usage
 From July 2005 to October 2010
REDACTED

Actual 2007				
Account #	Usage in		6" meter	
Bill Month	CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 513,186.82

Account #	Usage in		6" meter	
Bill Month	CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 506,559.63

Total Anheuser Busch				
Bill Month	Usage in CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 1,019,746.45

Actual 2008				
Account #	Usage in		6" meter	
Bill Month	CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 478,201.60

Account #	Usage in		6" meter	
Bill Month	CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 467,305.44

Total Anheuser Busch				
Bill Month	Usage in CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 945,507.04

Pennichuck Water Works, Inc.
 Anheuser Busch Usage
 From July 2005 to October 2010
REDACTED

Pennichuck Water Works, Inc.
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 Attachment AB 2-2
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Actual 2009				
Account #			6" meter Customer	
Bill Month	Usage in CCF	Usage \$	Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 401,089.03

Actual 2009				
Account #			6" meter Customer	
Bill Month	Usage in CCF	Usage \$	Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 391,737.94

Total Anheuser Busch				
Bill Month	Usage in CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 792,826.97

Actual 2010				
Account #			6" meter Customer	
Bill Month	Usage in CCF	Usage \$	Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 318,626.65

Actual 2010				
Account #			6" meter Customer	
Bill Month	Usage in CCF	Usage \$	Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 313,809.93

Total Anheuser Busch				
Bill Month	Usage in CCF	Usage \$	Customer Charge	Total \$ Billed
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Total				\$ 632,436.58